

Solutions for Electronics

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline ACCPAC continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline ACCPAC provides this with a scalable set of solutions, which allow you to grow, from the modular Sage ERP Accpac suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline ACCPAC's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organisational structure. Softline ACCPAC's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline ACCPAC solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline ACCPAC's solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline ACCPAC provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers, delivering classic CRM components including sales force automation, customer care, marketing including emarketing and Web self service portals.

Regardless of your role within your company or your business challenges, Softline ACCPAC has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



Delivering First Class Service from Sales force to Supply Chain

The Electronics Manufacturing and Distribution industry needs flexible, industry-specific business solutions to help it improve its competitiveness and keep pace with ever-changing regulatory and quality assurance issues. Recognizing that Electronics Manufacturers have varying needs from stock costing and allocation through to sales orders and measurements, our software offers a choice of solutions ranging from powerful conversion of units of measure through to integrated warehousing, packing and quality assurance checking.

The key features that drive the success of an ERP implementation in this environment include:

- Supports a variety of manufacturing models including make-to-order, configure-to-order, assemble-to-order, make-to-stock and mixed mode environments – essential for managing multiple planning strategies.
- Fully-integrated lead time management, all the way to quality controls that are able to incorporate ISO standards.
- Online order trading
- Complete system navigation by business process for fast user adaptation.
- Powerful unit of measure management, allowing for variable lengths and weights further optimizing stock usage and maintenance.
- Management of Repairs Maintenance and Technicians using workflow and alerts.
- Maintaining electronic versions of Suppliers Product/ Price catalogues to assist in quotations.

- Integration of production data into financial system eliminating unnecessary additional procedures.
- Useful sub contracting functionality further strengthening the cost management and calculation functions.
- Powerful Warehousing and stock management functionality, including RF capabilities as well as lot and batch tracking and serial number management.
- Capacity planning capabilities provide an ideal tool for planners to compare loads on work centers imposed by existing and proposed work orders.
- Comprehensive margin, sales and production analysis are delivered via portal and business management tools.
- Immediate conversion of quotations to sales orders JFT compliance
- Powerful and easy to use sales interfaces, minimizing time wastage and turn-around time on orders.
- Integrated document management allowing users to store documents electronically against orders and customers on the system.

For more information please feel free to contact us on strategicsales@accpac.co.za, for a free needs assessment or product presentation tailored to your needs.

