

Solutions for Wholesale and Retail Trade

Accpac Solutions in Africa

It is impressive to know that after 20 years in Africa, Softline ACCPAC continues to deliver again and again in our ever changing world. A world that unflinchingly demands the highest level of service and latest technology to deliver lasting benefits and reduced cost of ownership. Softline ACCPAC provides this with a scalable set of solutions which allow you to grow, from the modular Sage ERP Accpac suites into our web based all-in-one ERP solution, Sage ERP X3.

Softline ACCPAC's suite of solutions follow your pace of growth, adapting to your unique requirements, deferring to your choice of database and deployment preferences while flexing with your organisational structure. Softline ACCPAC's range of mid-market and enterprise solutions provide full service enterprise management software capable of meeting the most elaborate business processes whilst remaining simple to use.

Softline ACCPAC solutions are powerful toolsets that help you confidently streamline time-consuming financial (GAAP and IFRS) and operational processes using advanced workflow, alerting and business process management technologies. Moreover, the breadth of Softline ACCPAC's solutions extend to supply chain management, warehousing/logistics, service management and mixed mode manufacturing with quality control and document management.

Needless to say Softline ACCPAC provides award winning CRM functionality as an integrated or stand alone offering to all our ERP customers delivering classic CRM components including sales force automation, customer care, marketing including emarketing and web self service portals.

Regardless of your role within your company or your business challenges, Softline ACCPAC has the right solutions for you to improve and extend your reach through collaboration with customers, suppliers and stakeholders to manage the entire lifecycle of a customer from first contact to final contract.



sage

Managing your Entire Distribution Channel

Globalization has made your market more competitive over the past years, but at the same time, it has created amazing opportunities for your company to grow. However, taking advantage of these opportunities requires more flexible and more efficient management systems.

Whether your strategy is to expand into new geographic markets, source new suppliers, acquire or merge with other companies, or improve logistics operations in the domestic market; you'll need a management system able to handle global exchanges in a more efficient way as well as being capable of adapting to your organization's changes.

The key features that drive the success of an ERP implementation in this environment include:

- Flexible inventory sourcing and allocation
- Supply chain collaboration
- Sophisticated pricing and promotion management
- Customer relationship management and after-sales service
- Automated landed cost calculations
- Multiple currencies, languages, legislations and sites
- Rate-shopping (benchmark your own rates against those of competitors)
- Web-based shipment tracking
- Automated customer e-mail shipment notifications

For more information please feel free to contact us on strategicsales@accpac.co.za, for a free needs assessment or product presentation tailored to your needs.

- Extensive functionality for multichannel retailers and direct marketers
- Learning about new targets and increasing customer loyalty
- Immediate benefits from seamlessly connecting to data collection equipment such as radio-frequency devices
- Optional interface to Sage Geode Warehouse Management modules to improve utilization, minimize product handling, reduce processing errors, improve efficiency and provide more accurate information
- Optional interface to best-of-breed shipping systems for distributing high volumes of small packet shipments in multi-carrier environments.

Retail Management

- Easy to configure - quick to deploy running online or offline
- Purchasing and inter branch transfers
- Stock management and stock taking
- Price management and multiple tender types

